THE HOLY GRAIL OF DEPOSITION PREPARATION OCTOBER 2005 ATLA PRESENTATION

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- Document Review.
 - Review Complaint, Interrogatory answers, and documents produced by defendant.
 - Review deposition testimony of co-employees, human resources, supervisors, etc.
 - o Basics Review
 - Why were you terminated Not, I don't know...
 - What are you seeking...
 - What did we do wrong...
 - Did you complain?
 - Why?
 - Why not?
 - Be mindful of Farragher and Ellerth
 - Review of the Elements of the claim.
 - LAD
 - CEPA
 - Retaliation
 - Breach of Contract
- Dress for success.
 - O What to wear, what to wear?
- Laser thin.
 - o Do you know what this is?
 - Just the question asked please.
 - O vou know what time it is?
 - o Same question, same answer.
 - o The Four Horsemen
 - Yes.
 - No.
 - I don't know.
 - I don't understand.

- Confront the Pain.
 - o Go over who might be at deposition.
 - Purge anger at boss.
 - Don't be surprised about co-workers being there supporting company.
 - o Ignore expressions of indignation.
 - o Ignore what defendant is saying.
 - o Ignore theatrics.
 - I'm hurt, I'm really really hurt.
- Review of relevance.
 - o Most of deposition will seem irrelevant.
 - o If it is not asked, it is okay.
 - o Don't volunteer, you can say it later.
- No need for help.
 - o If lawyers get into it, don't get contentious.
 - o Client is there for one purpose.
- Where to look.
 - Opposing counsel.
 - o Court reporter.
 - o Counsel.
 - o Corporate representative.
- Surprise presents are no fun.
 - o I have a document in my purse that proves that...
- It is okay not to remember.
 - O Client's asked about who said what 3 years ago.
 - Read document carefully before you acknowledge you remember seeing it.
 - o Added documents to personnel record.
 - o Never assume.
 - Client shown company handbook.
 - Review this issue.
 - Handbook compliance.
- Paranoia may destroy ya.
 - o They are all out to get me.
 - o Everyone at work did something wrong.
 - Everything that occurred at work reflected a concerted effort to get
- However, watch out for the controlled unknown.
 - o My co-employee will testify in my favor.

- o Co-employee is present employee of company.
- Mitigation of Damages.
 - o Review job seeking efforts.
 - Go over this issue from day of intake.
 - Log book.
 - o Pumping it up don't work.
 - The future is speculation.
- Emotional Distress Damages.
 - o Client testimony is enough.
 - o Review impact of event.
 - o Be mindful of dates.
- Things to know
 - o Prior job history.
 - o Review of resume.
 - 100% accuracy.
 - o Criminal history.
 - o Mental history.